DEWELOPER®
SYSTEM

COMPREHENSIVE SUPPORT SYSTEM FOR SALES OF APARTMENTS AND REAL ESTATES

Are you looking for the system, which is going to improve operations of your company, eliminate mistakes and delays, arrange and improve communication with the customer, reduce costs and multiply profits? – Then invest in DEWELOPER System

The main advantage of the system is effective management of the development operations – starting at preparation of the commercial offer, creation of the uniform database of customers, efficient communication with this database, by monitoring and controlling current sales, management of reservations, agreements – and ending at preparation of reports and forecasting revenues.

Main functions of the system

- Preparation of the commercial offer;
- Reservation service with possibility of queuing;
- Sales service (creating agreements, schedules and appendices);
- Registration of payments, issuing invoices;
- Automatic interest calculation;
- Final settlement;
- Reports on inflows, forecasts of inflows, debtors and other;
- Various access rights to the system;
- Mail merge;
- Management of the customer database
- English version (other language versions are being prepared).

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DEWELOPER System is 32-bit application working in MS Windows environment. The software is the extended system and it is replacing many IT tools. The System is designed as Client – Server application.

Production Preparation Department

It is used for entering product offer (investments, stages, products) into the system. The offer includes the areas, prices, locations, additions, product descriptions. Except for text information, we may place apartment plans here and location of the apartment in the building in form of graphic files. Possibility of single entry of data is an advantage of the product data base. Data entered once are automatically presented at the developer's website (upon request of the operator). Based on entered data, the sales reports are generated.
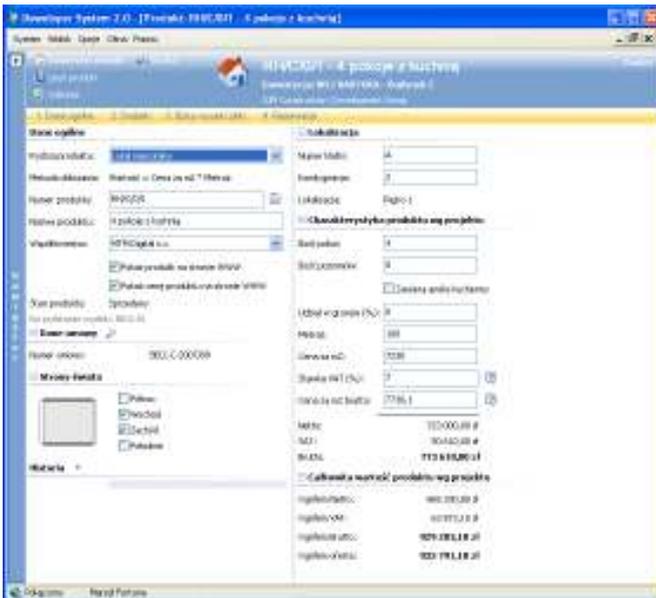
Product features: includes general information, cardinal points, product locations, metric areas, price and general value. Further bookmarks include other information – additions and drawings.
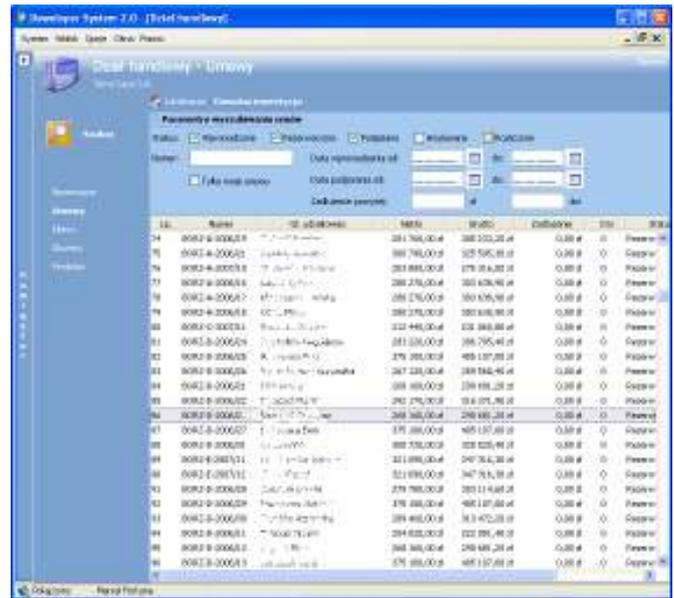
Salesman window: includes all information necessary for the salesman: reservations, agreements, databases of customers, debtors and the product list. Data may be viewed and searched by various parameters.

Sales Department

This is the basic window in the salesman work. I allows for quick access to basic information: list of reservations, list of agreements, database of customers, debtors and product list. Data may be filtered by various parameters. All lists may be printed and exported to CSV files (MS Excel).

Customer Database

The customer may be added to the database in two ways: he may be entered directly by the operator or he may register himself at the developer's website. In both cases, an individual customer account is created. The customer obtains access to his account via the developer's website. Customer database includes personal data, addresses and contacts, data about identity documents (appendices, e.g. scanned documents). In addition, the whole history of contacts with the customer is recorded. The „guardian" is assigned in the system to each customer.

Reservations

Management of reservations is conducted by the sales department. There is possibility of queuing reservations. The sales department may influence the queue of reservations by changing sequence and the length of deadline for each reservation. The system automatically arranges queue of reservations, releasing unaccomplished reservations; it also changes product status.

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Signing Agreement

During signing agreements, shareholders and purchased products are selected. Shareholders may be settled jointly or separately (separate estates and community of goods). Repayment schedule has been created according to individual needs of customer or based on selected template. The schedule may include promotion, value, which changes depending on due date for installments. The agreement may also be created based on reservation. Content of the agreement is generated based on selected template and it is attached to the agreement as RTF file, which may be changed at any time.
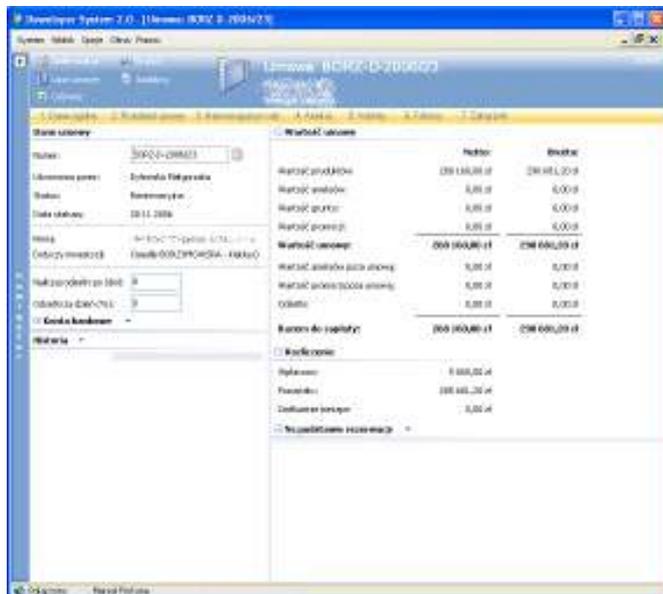
Agreement window: general data and the value of the agreement. We also can see the level of the agreement indebtedness — value and number of days. Other bookmarks include subject matter, shareholders and the schedule.
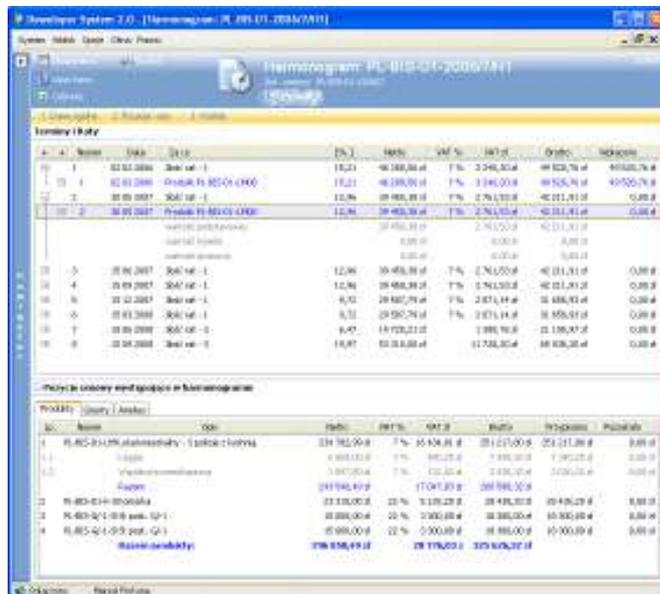
The schedule considers the list of installments, values, which are automatically generated by the system based on products included in the agreement. We may place the value of the land in the schedule or the appendix attached to the agreement.

Registration of Customer Payments

Payments are entered into the system by the financial department. Payment level, date and type of payment is specified. The next step includes assigning payments to the respective installments of the schedule. The system may automatically assign or allow the operator to decide, how to assign the payment. In case of automatic assignment of payment, interests and overdue installments are covered at first and then current installments are covered. After assignment, payment invoicing takes place.
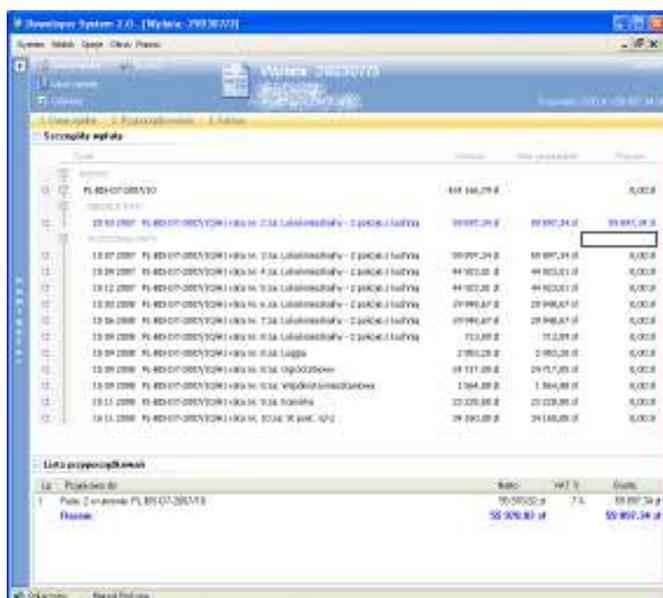
During assignment of payment, the system shows the installments occurring in the agreement. The installments are divided into three groups: overdue, current and other

The invoice includes the agreement number and its value. The invoice for advance payment includes the list of previous invoices issued under the agreement.

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Financial Control: debtors, interests …

DEVELOPER System automatically calculates indebtedness and interests according to the schedule of the installment repayment. Upon the operator's request, the system presents current list of debtors, with possibility of generating notice to pay (printout of the content and the envelope). Access to information about own financial status, the customer may obtain rough the developer's website.

Reports and analyses

There are documents necessary for making the strategic decisions. DEVELOPER System allows for preparation of the reports of: sales (quantity and value), sold agreements, debtors, payments made, forecast and other. From this place we may export any data to CSV files (used by MS Excel).

Each report displayed on the screen may be exported to CSV file and then opened in MS Excel.

About us

We are IT company with many years of experience and traditions – we have been continuously existing since 1994. We belong to the leading edge of the companies creating Polish market of computer software for construction. We have necessary knowledge and experience, economical and technical potential and employees dedicated to creation and continuous development of our applications. We guarantee professional service for individual customers as well as large companies. Please, familiarize with description of DEWELOPER system. You shall benefit from powerful, multifunctional and efficient tool supporting sales and improving contacts with customers, as well as flow of information in the company. Implementation of this type of solutions shall minimize costs and simultaneously optimize business processes and increase competitiveness.

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